

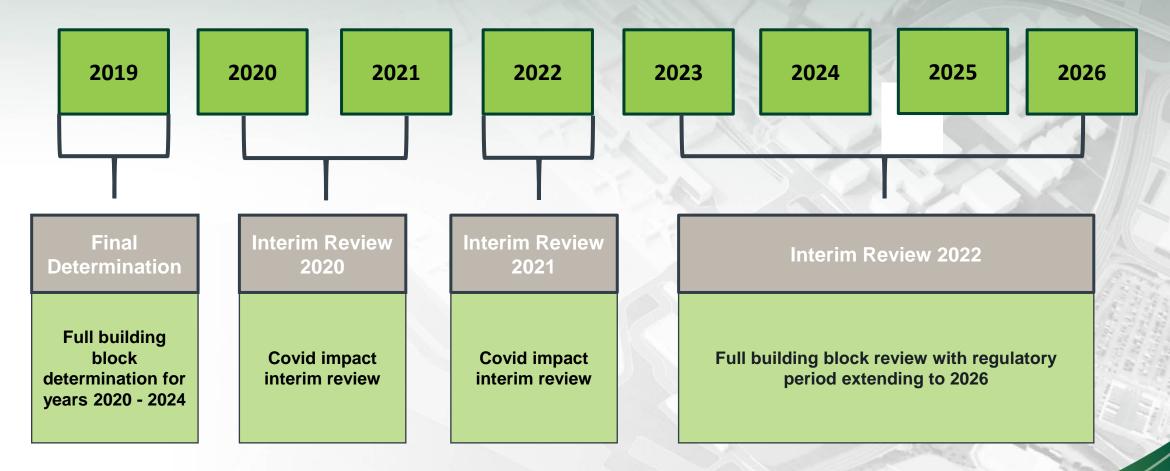
2020+ Capital Investment Programme Review and Stakeholder Consultation

Passenger Advisory Group (PAG)

April 2022

S1. Introduction

Regulatory Reviews





S1. Introduction



- Today we plan to discuss and consider the Capital Investment Programme building block
- Capital investment is a single input to the building block model, but obviously all inputs are interrelated
- In itself, capital investment does not determine price control and is one of the least sensitive building blocks
- But historically, one of the most contentious areas, with wide ranging views on how the airport should be developed
- Stakeholder feedback will steer the final proposal which will be submitted to CAR in April 22



CIP2020+ Recap

Simon Fagan Head of Planning and Regulation

S1. CIP2020+ Recap

March 2022 | DublinAirport

2019 Dynamics Driving Original CIP Concept

- **Eight** consecutive years of strong growth
- **10 million** passengers added to annual total since 2010
- Demand pipeline continues to be varied and strong
- Capacity development not a primary focus back in 2014
- Capex had not kept PACE with realised growth
- Airport will operate with capacity constraints for next 4-5 years
- Pax welfare is not well served by a capacity constrained airport (barriers to entry)
- Need to develop large scale strategic infrastructure for 40m passengers per annum
- Majority of competitor airports announcing significant capex investment



S1. CIP2020+ Recap



S1. CIP2020+ Recap - Consultation

March 2022 | DublinAirport

Capital Investment Yogramme 2020 +

Over a year of collaborative consultation

Multiple user groups, from General Aviation to IALPA

Over 600 pages of consultation material

4 full days of workshops

Numerous iterations of actions and clarifications

CAR Draft Decision Paper; May 2019

'In early 2019, Dublin Airport submitted its final Capital Investment Programme 2020+ to the Commission. This Programme was developed following an extensive period of consultation with stakeholders, both bilateral and multilateral. **We are of the view that this was a comprehensive and meaningful consultation** which resulted in a Capital Investment Programme which in many respects is aligned to the needs of users. While most elements of it are supported by at least some stakeholders, not every stakeholder supports every project. It is worth noting that the overall level of support for the Capital Investment Programme from airlines **exceeds support for previous investment programmes'**



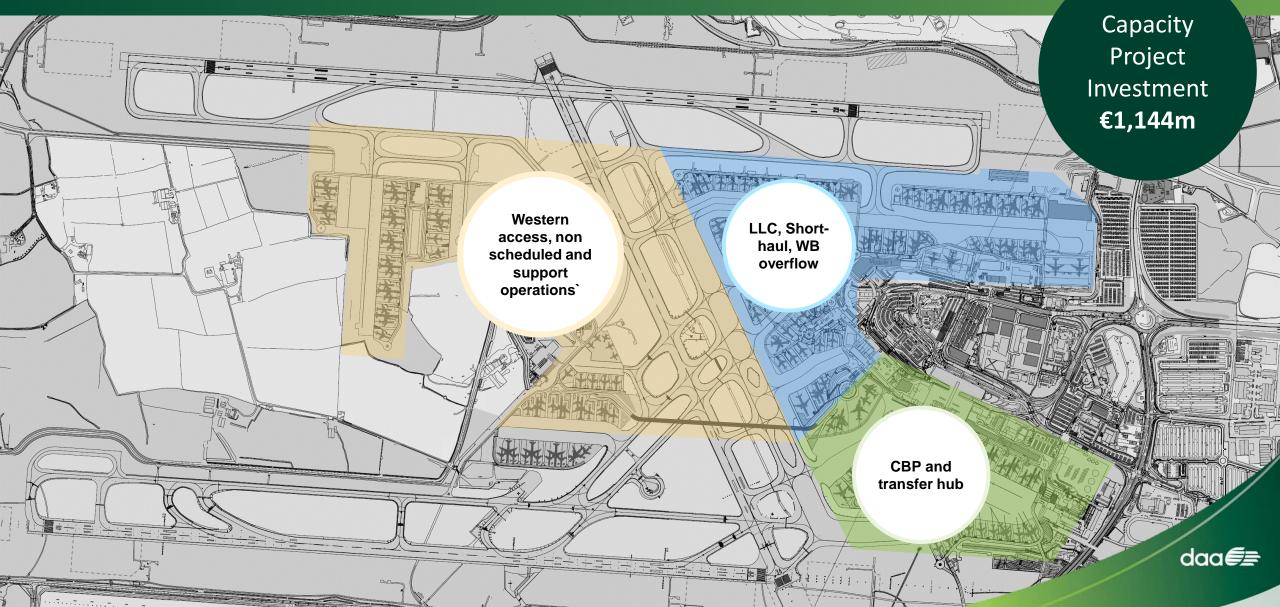
S1. CIP2020+ Recap – Building Blocks



S1. CIP2020+ Recap

March 2022 | **OublinAirport**

Capacity Strategy



S1. CIP2020+ Recap - Summary: Major Projects

Demolish end of life hangars

to commence development

of Module 1 on Pier 1

Extension

Western Development



€170m Investment

Vehicle underpass that unlocks midfield development and supports continued operations on West Apron. Seamless, unimpeded and safe vehicle access

Northern Development



€165m Investment

€1billion Investment across 4 key Programmes

Southern Development



€433m Investment

Demolish end of life cargo terminals for development of Pier 5 and expansion of CBP facility

Hold Baggage Screening

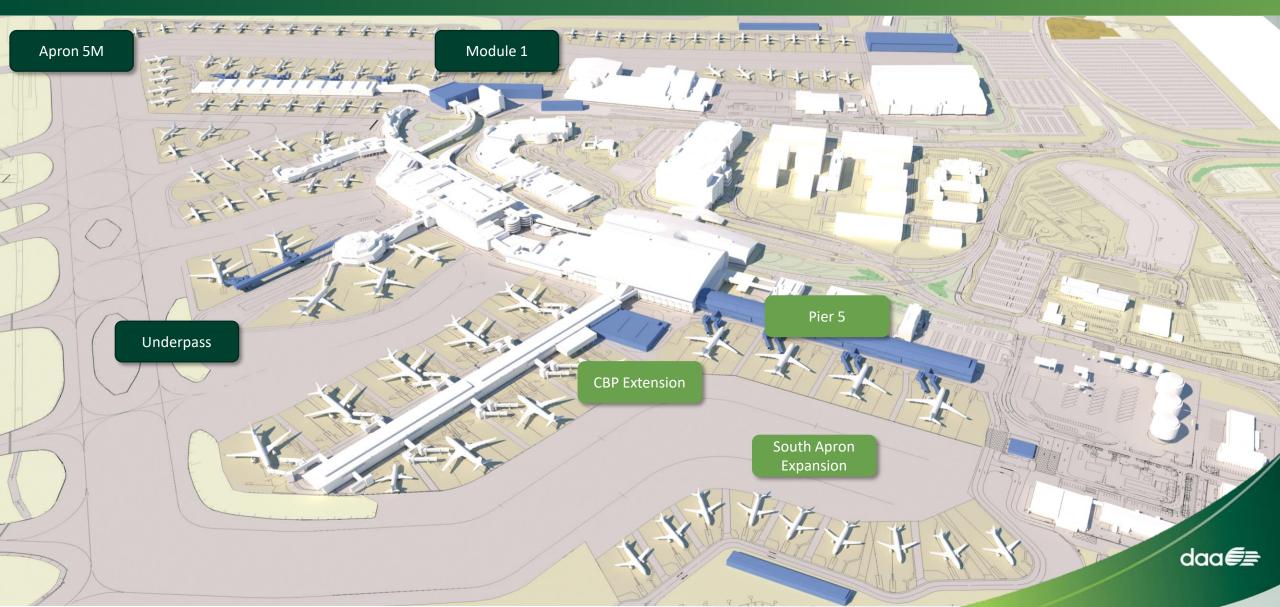


Upgrade all hold baggage screening machines in both terminals from Standard 2 to Standard 3 (explosive detection)

€205m Investment

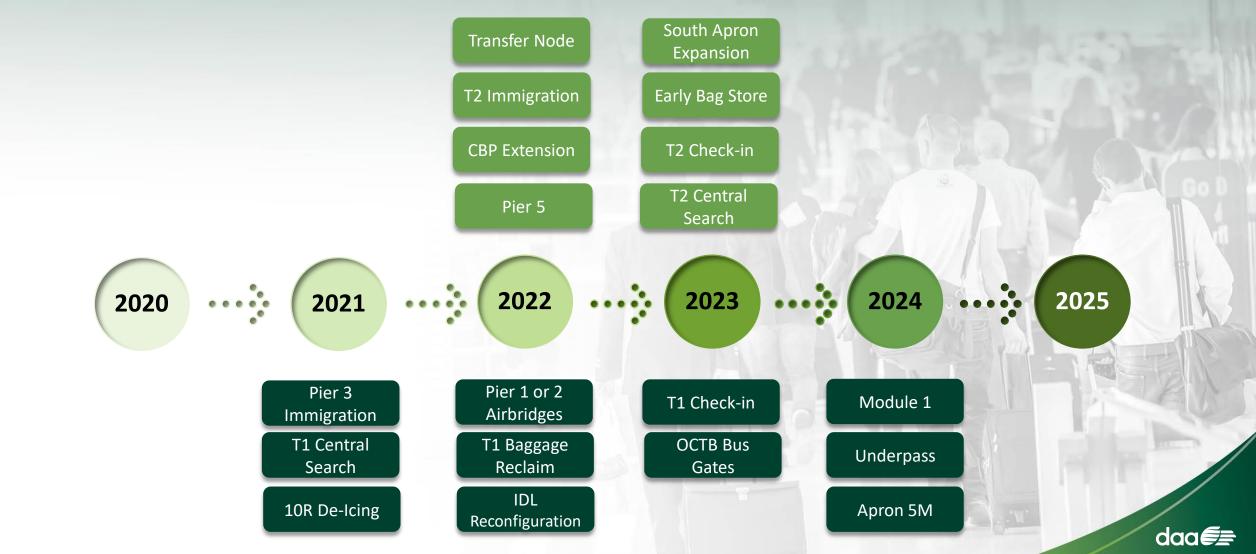
March 2022 | **OublinAirport**

Original Capacity Projects



March 2022 | DublinAirport

Original Delivery Programme



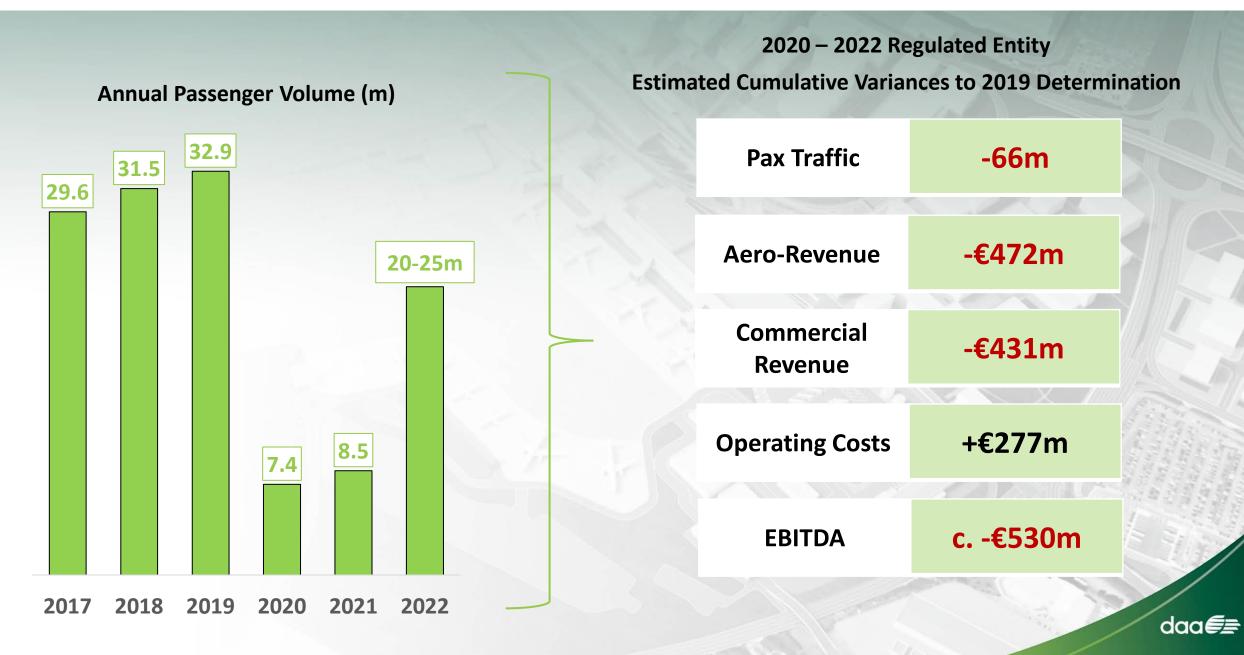


Current Status

Simon Fagan Head of Planning and Regulation

S1. Current Status – Covid Impact

March 2022 | DublinAirport



S1. Current Status – Capex





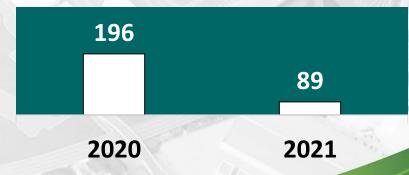






As a result, capital rationing and cash conservation was required on all other projects throughout Covid

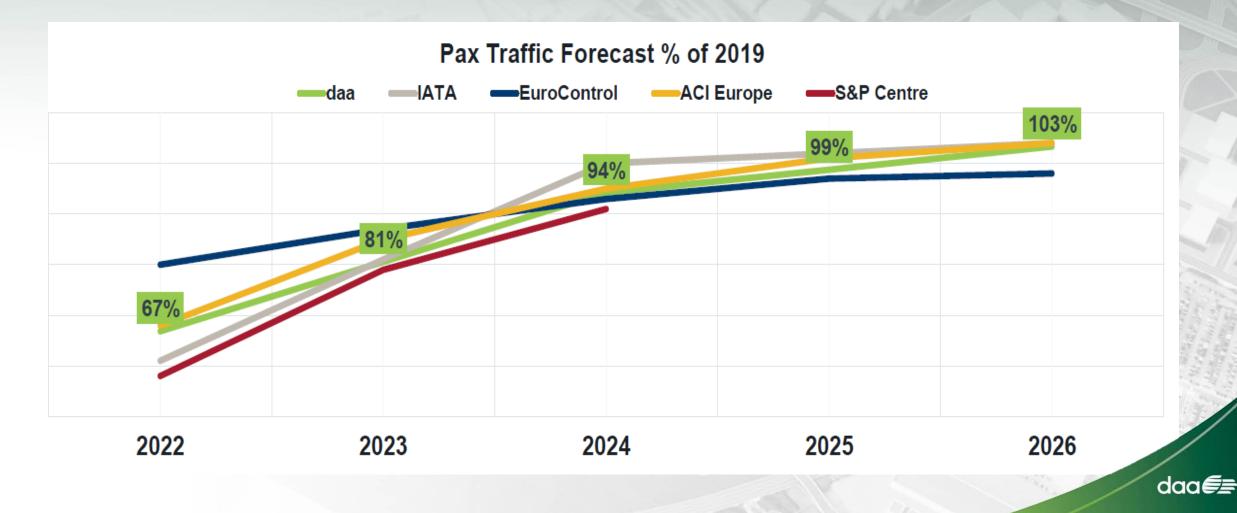
Runway & HBS Capex (m)





S1. Current Status - Forecast

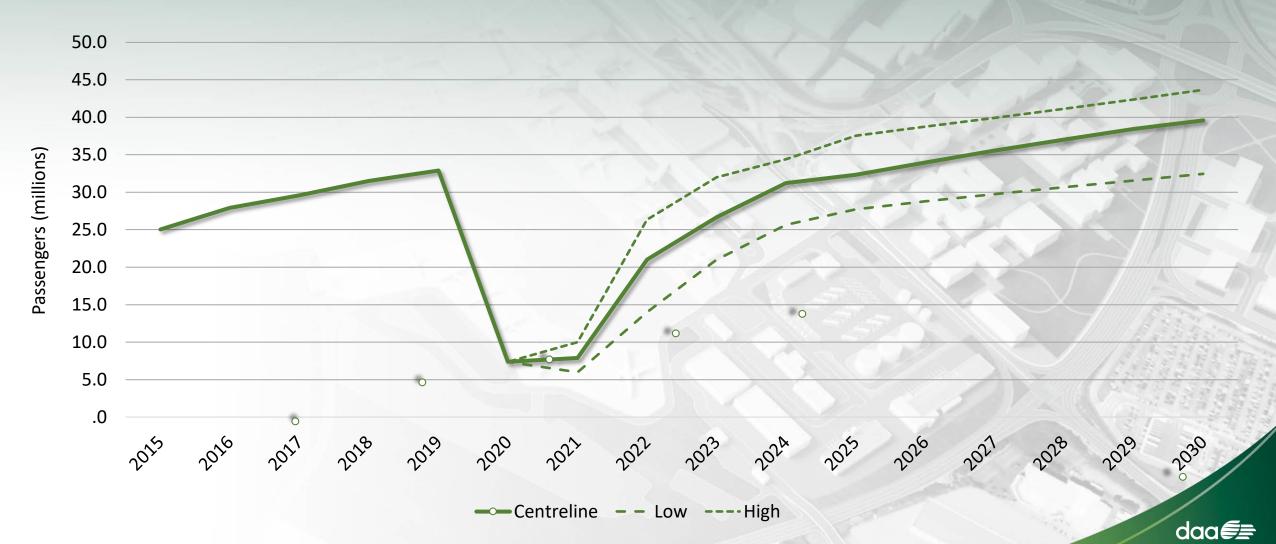
 Pax forecast obviously constantly evolving, but at present, we would consider outlook relatively average compared to various industry estimates



March 2022 | **V DublinAirport**

S1. Current Status - Forecast

• Forecasted to return to 2019 levels by 2025 in centreline (ACI)



March 2022 | **DublinAirport**

S1. Current Status – Post Covid Considerations

March 2022 | DublinAirport



Growth temporarily stalled. Return to 2019 levels in 2024-25



Capital rationing and cash conservation throughout Covid



Traffic composition relatively stable. Concern over business traffic Fleet modernisation



Hyper construction inflation 13% increase in 2021 Uncertain years ahead



Passenger feedback indicates greater focus on personal space especially at security and boarding



ANCA noise regulator. All growth plans must now account for noise implications



Sustainability.

Committed through legislation to achieve 50% carbon reduction by 2030



Due to ANCA, current Northern Runway conditions appeal, capacity planning permission delayed

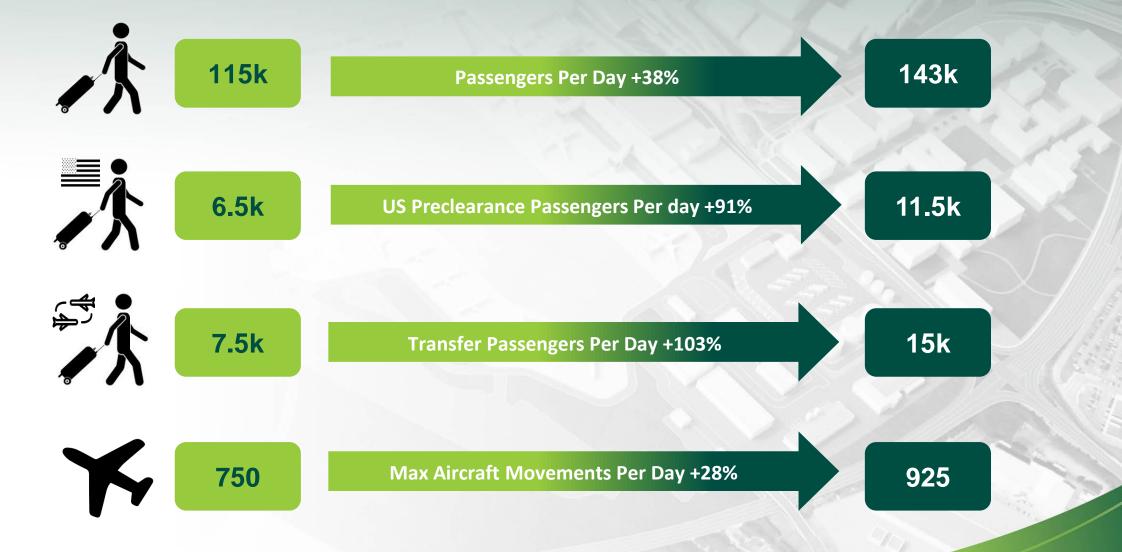


18

S1. Capacity Analysis - Design Day Sensitivity

March 2022 | **Oublin**Airport

Growth Between Pre Covid and 40mppa





Traffic Recovery – Terminal 1 Capacity GAP Analysis

		CIP 2019 - 2026						CIP 2027 - 2031				
Terminal 1	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
	21.4 mppa	4.9 mppa	5.2 mppa	13.6 mppa	16.9 mppa	20.1 mppa	21.4 mppa	22.5 mppa	23.1 mppa	24 mppa	25.3 mppa	26 mppa
Baggage												
Check In												
Security												
IDL												
P1 Immigrat												
P3 Immigrat												
Bag Reclaim												
Gates												
Stand												daa€
under o	apacity	nearing	capacity	over ca	apacity			2/1/	- Uni			adde.

Traffic Recovery – Terminal 2 Capacity GAP Analysis

		CIP 2019 - 2026						CIP 2027 - 2031				
Terminal 2	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
	11.6 mppa	2.6 mppa	2.8 mppa	7.4 mppa	9.1 mppa	10.9 mppa	11.6 mppa	12 mppa	12.4 mppa	13 mppa	13.7 mppa	14 mppa
Baggage												
Check In												
Security												
IDL												
TSA												
CBP												
Transfer												
Immigration												
Bag Reclaim												
Gates												
Stand												daa€≣
under c	apacity	nearing	capacity	over ca	apacity			2/11	40			dudez



CORE Projects

S1. Core

DublinAirport March 2022

OTHER

needs

Proposing options and

flexibility to fulfill client

daa€≣

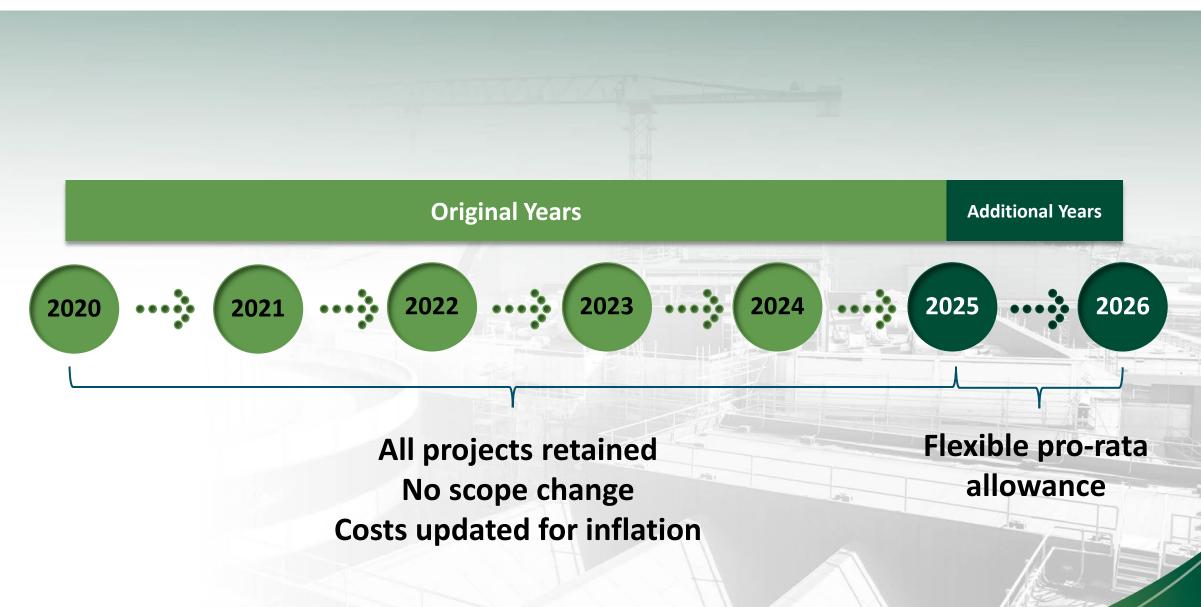
23

SECURITY ASSET CARE CIVILS Apron and taxiway rehab :)) Screening equipment **Runway lighting** Security protection and barriers Carpark maintenance IT Digital passenger experience **ASSET MANAGEMENT M&E** Software licenses **Electrical network** Network systems Utility systems Airbridges

Asset Management Fleet

Heavy fleet Light fleet Low carbon and EV fleet









T1 Passenger Journey

Simon McGreevy Head of Capital Development

S2. Capacity Projects – T1 Passenger Journey

March 2022 | 🛛 👌

DublinAirport



Capacity

Balanced capacity across all key processors to accommodate demand through to 40mppa



Efficiency

Upgraded technology and processes reduce contact touch points to streamline the pax journey



De-Stress

Reduced congestion, queue times & intuitive wayfinding designed to destress pax journey



Regulation

Upgraded systems and equipment to ensure compliance with new and evolving regulations T1 Passenger Journey

Central Search Relocation

IDL Reorientation

Pier 3 Immigration

Pier 1 & 2 Immigration

Bus Lounge & Injection Point

Baggage Reclaim Upgrade



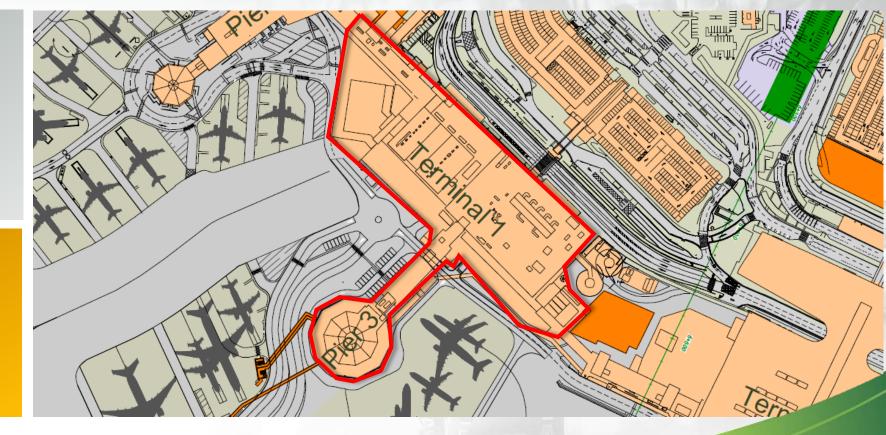
Space

Existing footprint optimised to improve general flow and increase airside dwell space & pax comfort



Passenger Experience

Opportunities provided for new & expanded retail, F&B & lounges



26

S2. Capacity Projects – T1 Passenger Journey – Central Search Relocation March 2022 | 🖓 Dublin Airport

Phase 1 (2022 – 2025)



Upgrade existing central search with latest equipment

- Accommodates demand up to around 36mppa
- Meet passenger expectations in short-term
- Maintain capacity requirements as traffic recovers
- Future regulation compliance / align to UK/EU

Phase 2 (2026+)



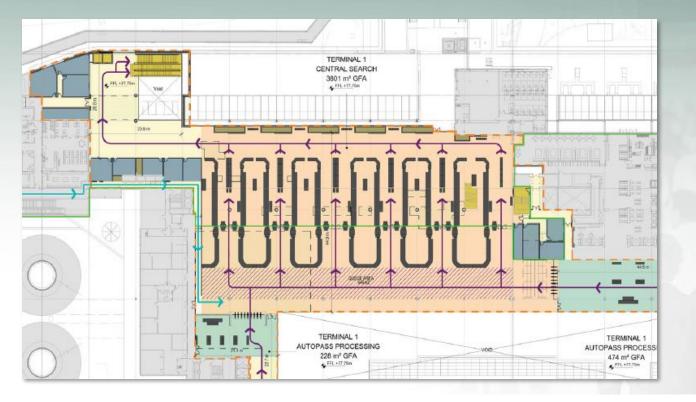
Expand mezzanine footprint, develop new central search

- Accommodates demand 40mppa+
- Modern, spacious and intuitive line of site way finding
- Efficient and optimised screening equipment

	2022	2023	2024 🔺	2025	2026	2027	2028	2029	2030
Phase 1									
Phase 2									

Central Search Relocation

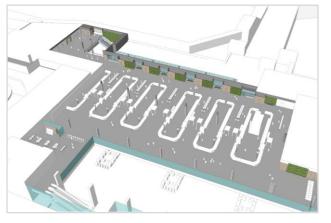
S2. Capacity Projects – T1 Passenger Journey – Central Search Relocation March 2022 | S2 Dublin Airport



- New dual entrance with auto pass
- Prescreening prep area
- Appropriate / intuitive queue space
- Optional body scanners
- 11 25m ATR Lanes
- Redress / orientation space
- New vertical circulation core











S2. Capacity Projects – T1 Passenger Journey – IDL Reorientation



- Areas re-measured against latest design information.
- Includes provision for relocated airline lounge and fast track shell
- Includes provision for both alterations to walk through retail, given interdependencies with the circulation space

IDL Reorientation

DublinAirport

- Orientation space
- Increased holding capacity
- Intuitive way finding
- Increased public seating
- Retail & F&B opportunities



Indicative example reference image



Indicative example reference image



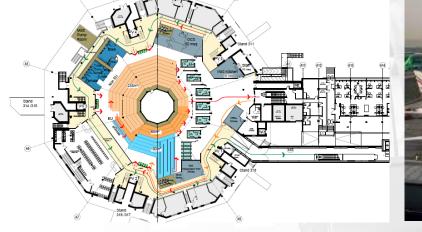
S2. Capacity Projects – T1 Passenger Journey – Pier 3 Immigration March 2022 | S Dublin Airport



- Additional scope added following building survey and design refinement
- Relocation of M&E services
- Additional IT and comms requirements
- Additional toilets requirements
- Additional transfer requirements

Pier 3 Immigration

- Increased processing capacity
- Addition booths & e-gates
- Increased queue capacity
- Appropriate toilet facilities
- Intuitive way finding
- Optimised transfer corridor





S2. Capacity Projects – T1 Passenger Journey – Baggage Reclaim



- No scope change
- First phase completed during 2021



Baggage Reclaim

DublinAirport

March 2022



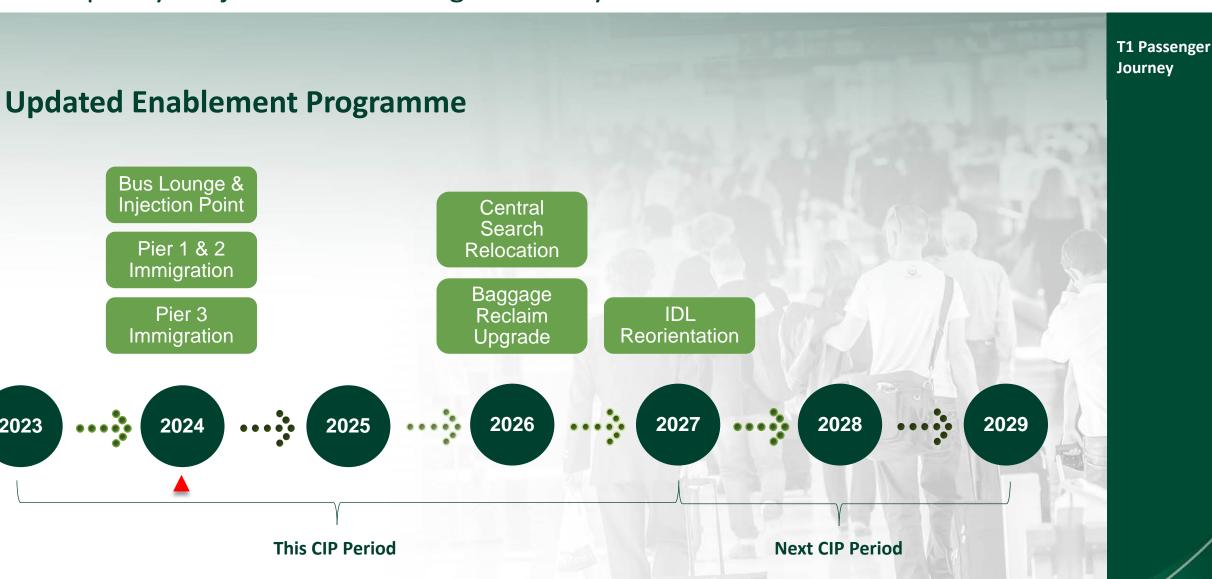


- Interior refresh
- Optimised belt alignment
- Belts reconfigured to better accommodate widebody aircraft
- Improved passenger circulation
- Improved way finding

31

S2. Capacity Projects – T1 Passenger Journey

DublinAirport March 2022



2023

32

S2. Capacity Projects – T2 Passenger Journey

March 2022 | DublinAirport

Check-In Optimisation



Installation of additional check-in, bag drop and SSK. Optimisation of PRM, circulation and queue space

No scope change

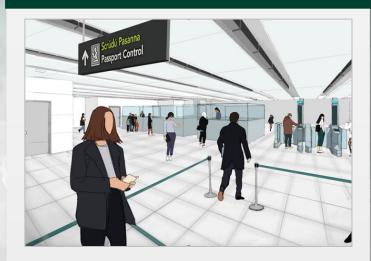
Central Search Expansion



Reconfiguration to increase queue capacity and to replace equipment with latest screening and ATRS technology

No scope change

Immigration Hall Reorientation



Minor reconfiguration of queue space and installation of additional booths to increase capacity

Originally part of Pier 5 ProjectScope reduced but now included in T2 Passenger Journey Group Check-In Optimisation

Central Search Expansion

Immigration Hall Reorientation



South Apron Hub

Simon McGreevy Head of Capital Development

S2. Capacity Projects – South Apron Hub





Capacity

T2 & pier projects providing capacity for additional 4mppa, designed to grow hub operations



Sustainability

Enhanced CBP/Pier 5 building fabric, energy & heating systems.



Passenger Experience Optimised space & flow, new post CBP F&B, retail & airline lounges



Efficiency Efficient cargo ops & apron, including additional stand fuel hydrants, FEGP & apron accommodation

ĽŽ

CBP / Transfer / OTP Re-designed & expanded facility to increase capacity & improve connection times and OTP

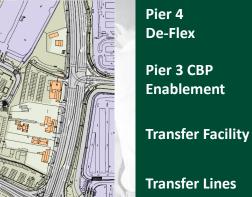


Gates / Bussing Flexible Pier 5 providing 6 new airbridge gates & 6 new bus gates, optimised for widebody operations South Apron Hub

CBP Extension

Pier 5

Apron Expansion



South Apron Support

Cargo





S2. Capacity Projects – South Apron Hub – CBP Extension

Apron Level

CBP Extension Apron Level

- Improved orientation and circulation
- Increased queue capacity
- 5 TSA entry gates •
- 13 x-ray lanes •
- **30 CBP** positions ٠
- Staff, PRM, family, premium channels ٠
- Transit facilities •









daa€≣

March 2022 DublinAirport

S2. Capacity Projects – South Apron Hub – CBP Extension



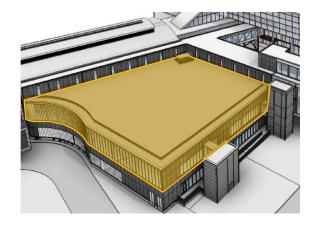
CBP Extension 1st Floor Level

- First floor above CBP extension
- Over spill holding area
- Improved passenger experience
- Post CBP F&B, Retail and Airline Lounge opportunity
- Optimised Pier 5 connector

CBP Extension

DublinAirport

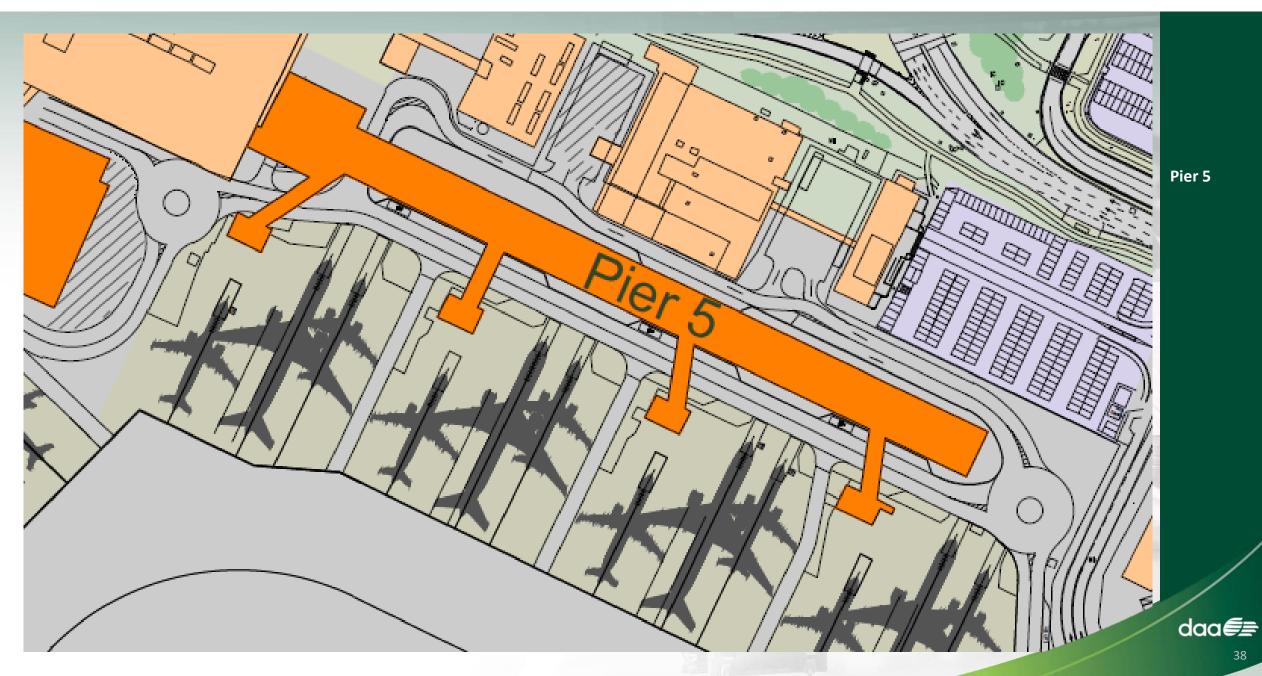
March 2022

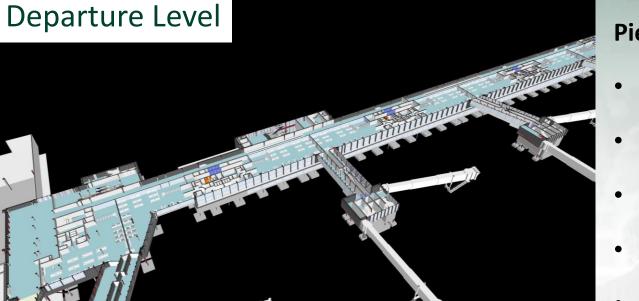












Pier 5 Departure Level

- 6 new narrow body gates (8 total)
- Operate in either CBP or non CBP mode
- Enclosed gates
- Automatic boarding
- 6 new airbridges (8 total)





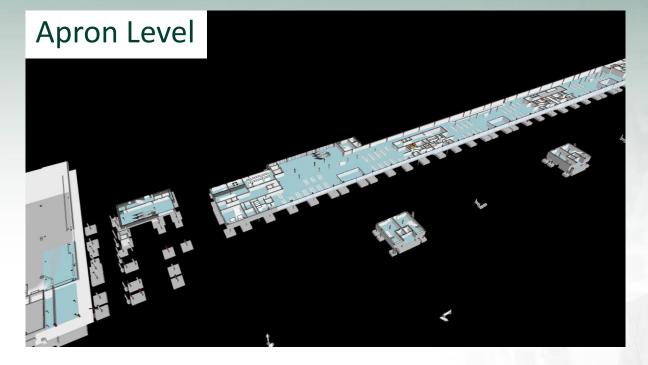
DublinAirport

March 2022

daa€≣







Pier 5 Apron Level

- Dedicated to remote bus operations
- 6 new narrow body bus gates
- Enclosed gates
- Secondary bus injection point





Pier 5

daa€≣





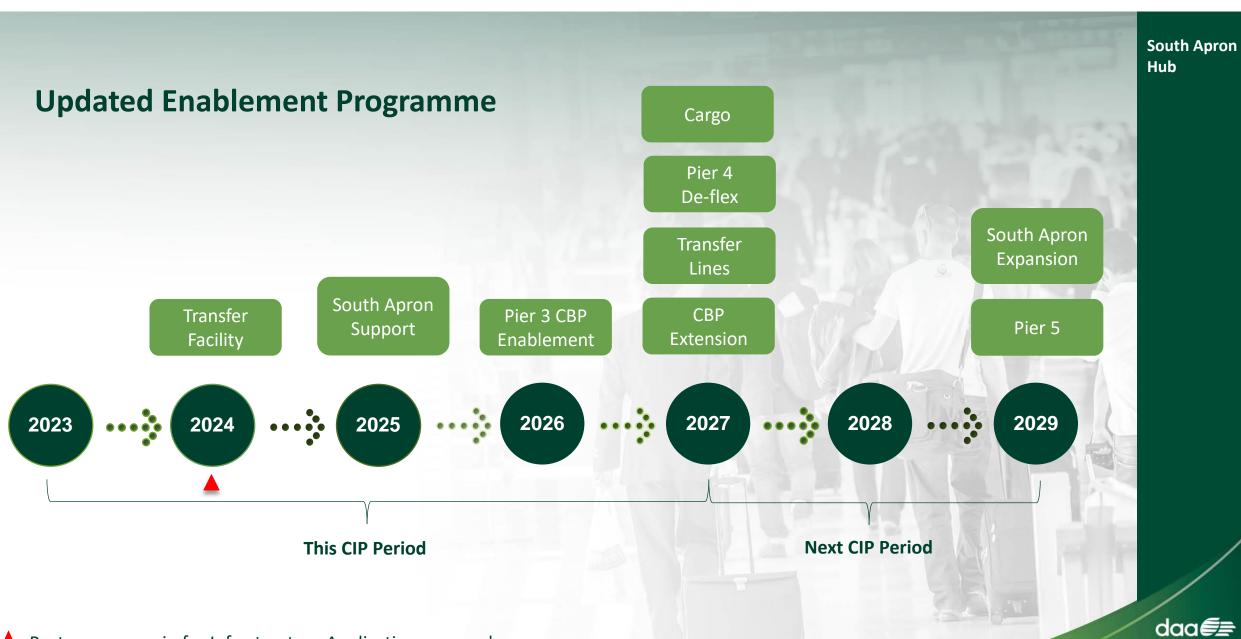
S2. Capacity Projects – South Apron Hub – Apron Expansion



Expansion

March 2022 |

March 2022 | **Oublin**Airport





North Apron Development

Simon McGreevy Head of Capital Development





Capacity Gate capacity for additional 4mppa, designed to accommodate both low cost and full service carriers



Efficiency Integrated apron handling accommodation, additional stand fuel hydrants and FEGP



Gates / Bussing Providing 4 new airbridge gates & 2 walkout / bus gates.

Future Proofed

Safeguarding for incremental future

pier expansion

North Apron Development



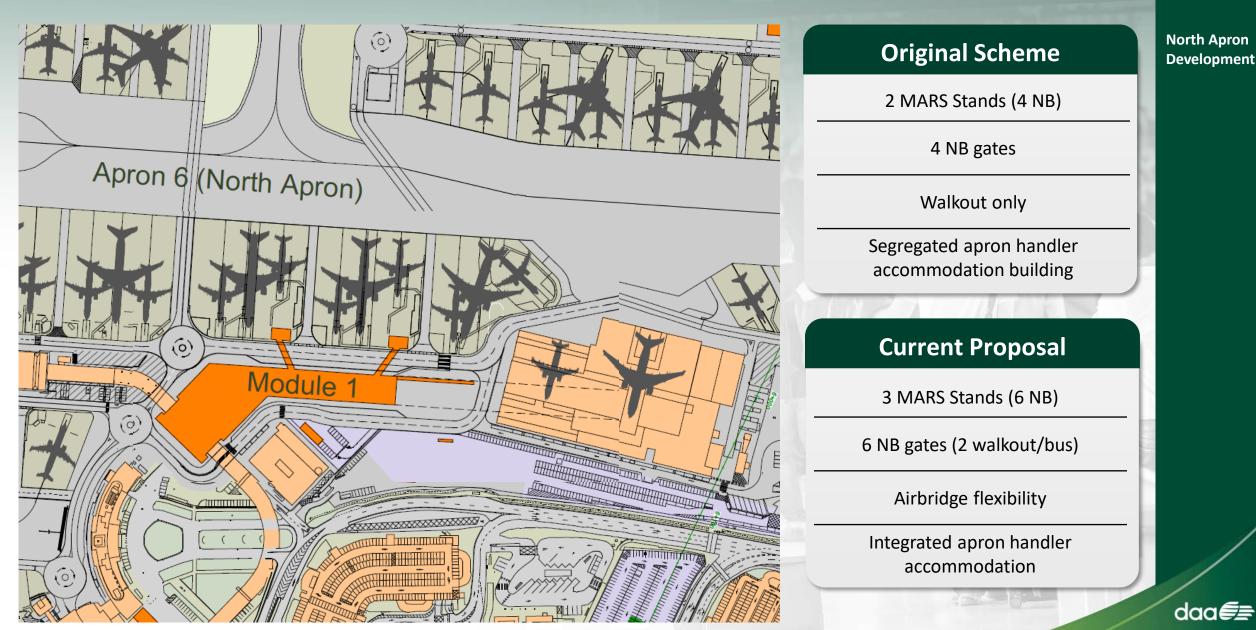
Sustainability

Enhanced Module 1 building fabric, energy & heating systems. Fuel hydrant & FEGP expansion

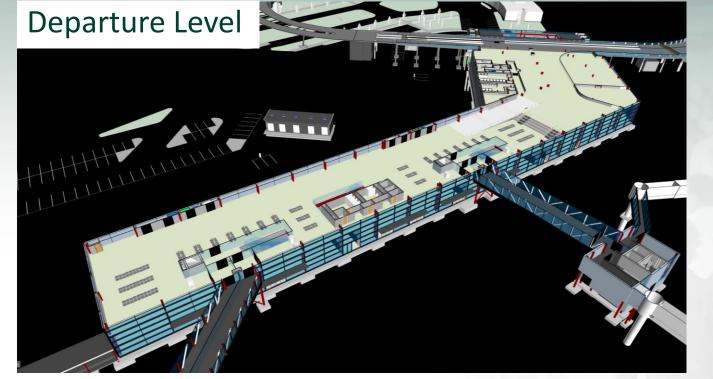


Passenger Experience Optimised space & flow, new F&B, retail & airline lounges









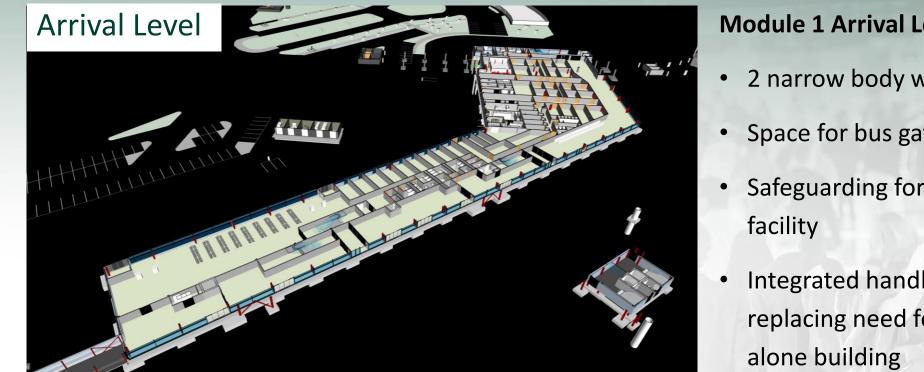
Module 1 Departure Level

- 4 new narrow body gates
- Combine to serve 2 wide body
- Boarding via walkout or airbridge
- Improved passenger experience
- F&B, Retail and Airline Lounge opportunity



North Apron Development

daa€≣



Module 1 Arrival Level

North Apron Development

- 2 narrow body walkout / bus gates
- Space for bus gate expansion
- Safeguarding for future transfer
- Integrated handler accommodation replacing need for original stand



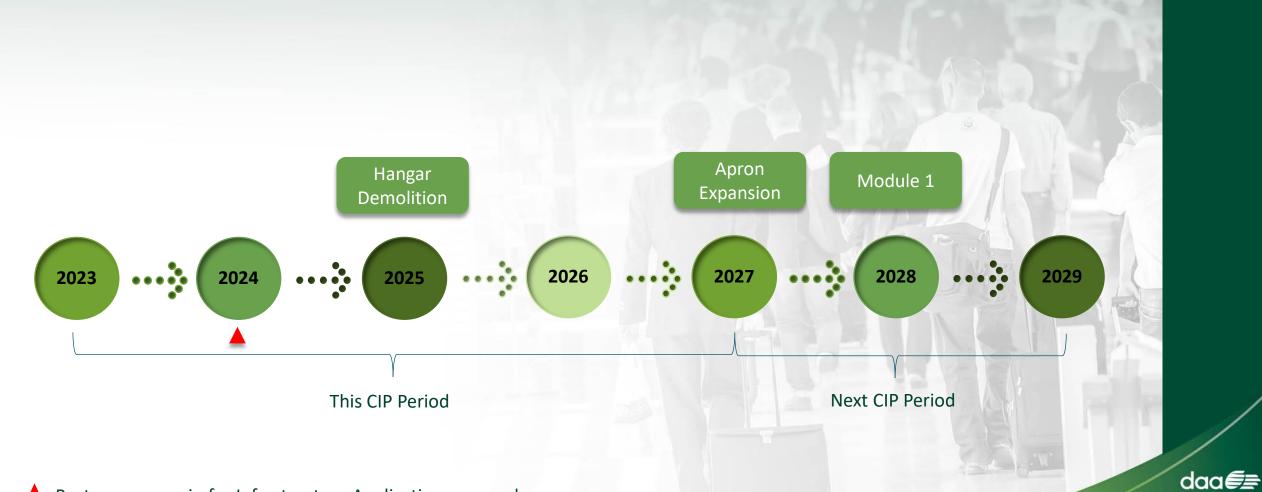


North Apron Development

March 2022 |



March 2022 | **Oublin**Airport



North Apron Development

Best case scenario for Infrastructure Application approval

Updated Enablement Programme



Underpass

Simon McGreevy Head of Capital Development

March 2022 | **DublinAirport**





Western Access Flexibility to operate tows or busses off West Apron



Safe

Safe, reliable and consistent connectivity between east and west aprons



Future Proofed Aligned to future development options



Efficiency

Access between east and west aprons with 2 minutes, original alignment reduced by 60m



Passenger Experience Smooth and comfortable shuttle

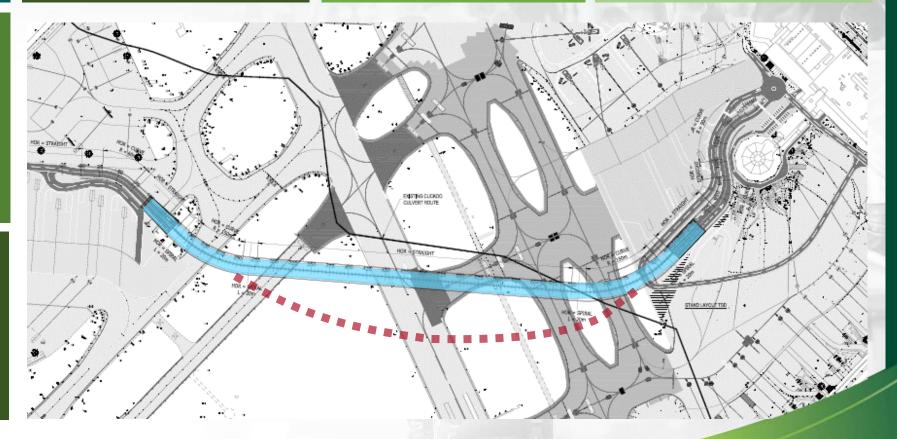
or direct bus transit



Underpass

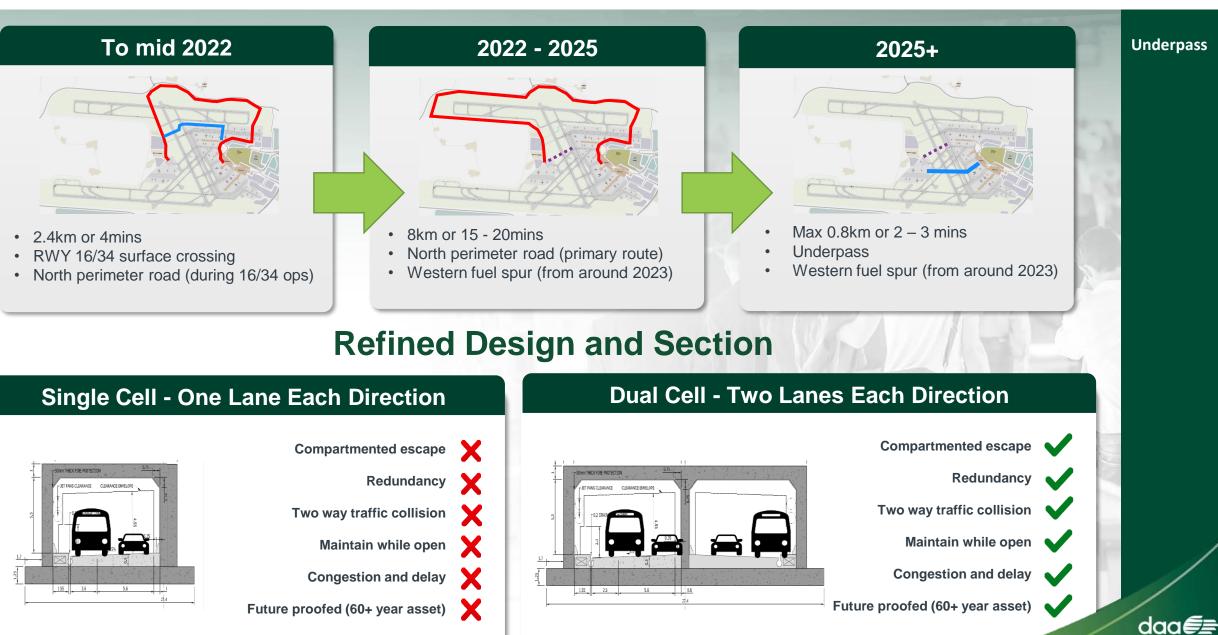
daa€≣

Existing wide body Pier 3 contact capacity maintained



March 2022 |

DublinAirport



Underpass



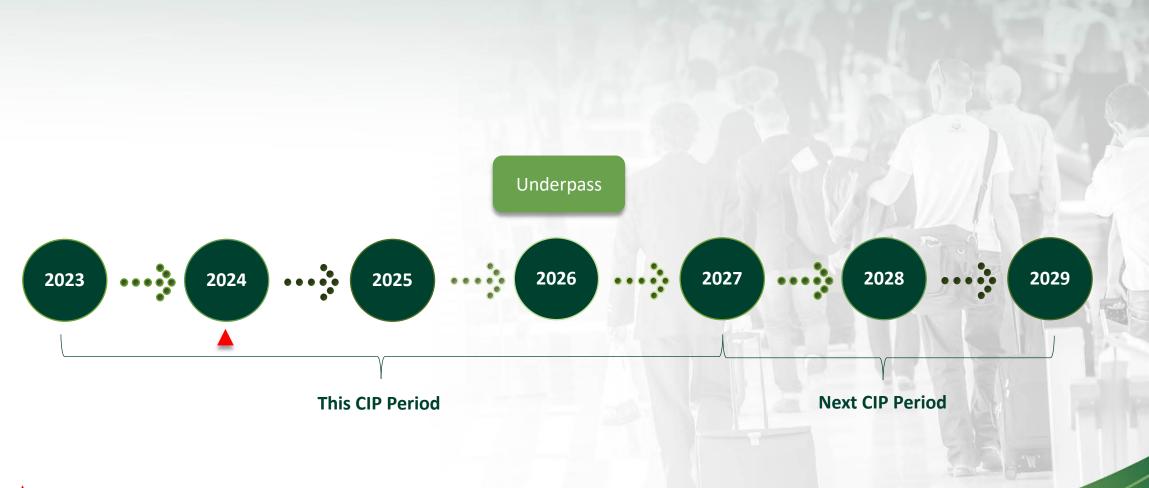
- Dual Cell, provides safe escape and fire fighting. •
- Dual Cell, provides western access resilience if traffic • incident or maintenance required.
- Dual Lanes provides capacity and service level for the longterm development 50+ Yrs.



Updated Enablement Programme

Underpass

March 2022



Best case scenario for Infrastructure Application approval

daa€≣



March 2022 | **OublinAirport**

Our sustainability ambition is:



Meeting customer & stakeholder demands



Increasing efficiency & reducing waste



Attracting & retaining talent Creating new opportunities Meeting increased regulation

Creating healthy environments



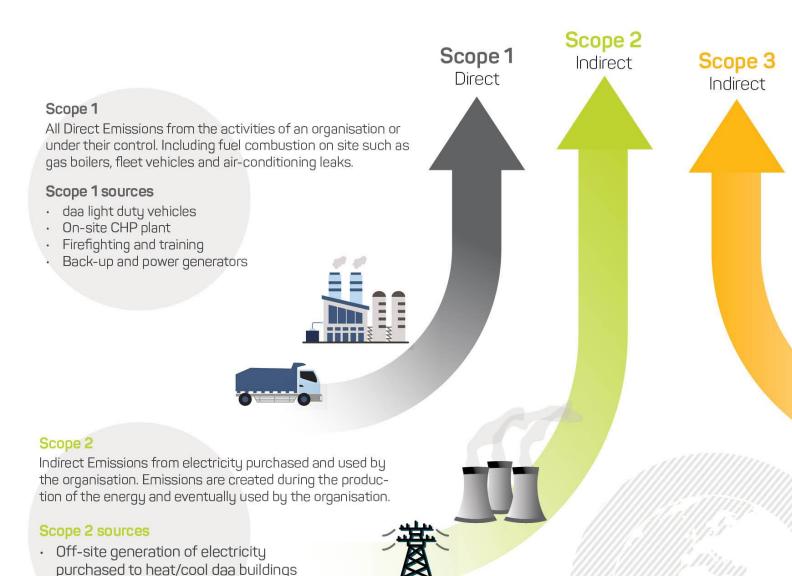
March 2022 | **DublinAirport**

2030 ambition is to deliver on the goals outlined in the 7 themes identified in the Environmental Pillar of our ESG Strategy.

CO2	Carbon	Deliver on our landmark commitment to achieve Net Zero Carbon Emissions at both Dublin & Cork Airports by 2050	 Deliver a 51% reduction in our carbon footprint vs. 2018 Achieve ACI Level 4+ accreditation for our airports
4	Energy	Position Dublin Airport as an airport leader on 'Clean Energy'	 Exceed public sector target for energy reduction by 15% Produce 10% of Dublin Airport's annual energy on-site
Û	Waste	"Circular" business	 Drive a 30% reduction in general waste vs. 2019 Recycle 90% construction waste (60% operational)
	Water	Deliver water systems, which significantly reduce usage	 Reduce water usage per pax by 15% vs. 2019 Ensure >40% rainwater capture
allee	Noise	Adopt a 'balanced approach' to noise – and effectively reduce exposure in our communities	 Fully implement ICAO 'Balanced Approach' Deliver key Noise Abatement Measures
ပါပ	Air	Create 'Clean Air' airports and environments	 Ensure zero air quality pollution exceedances Convert entire light fleet to Low Emission Vehicles
	Biodiversity	Protect and revitalise our airport ecosystems	 Achieve pesticide and herbicide-free airports Protect, and create new, ecosystems



S1. Sustainability Ambition



Scope 3

All Other Indirect Emissions from activities of the organisation, occuring from sources that they do not own or control. These are usually the greatest share of the carbon footprint, covering emissions associated with business travel, procurement, waste and water.

Scope 3 sources

- · Aircraft operations (eg LTO, cyclic, APUs, GPUs)
- Staff passenger commute (private vehicles/public transport)
- · Third party energy use
- Third party vehicles
- Off-site waste treatment







CO₂ Emission Scopes



S1. Sustainability Ambition

What will it take to make this happen:



March 2022 |

S1. Sustainability Ambition

March 2022 | DublinAirport

Dublin Airport, have made significant progress in reducing our carbon emissions over the past decade

As part of our sustainability goals, Dublin Airport has undertaken an extensive programme of carbon reduction measures across our organisation. Investments include:

Efficient LED lighting across terminals and airfield | electrification of our fleet | development of a solar farm | upgrading of existing heating and energy systems



ACA Certification Level 3+



daa€≣

Towards Net Zero Carbon Emissions Draft Carbon Reduction Strategy



daa€≣

Towards a Sustainable Tomorrow Sustainability Guidelines for Capital Project Design & Delivery at Dublin Airport



35.3%

reduction in Co2 emissions under SEAI scheme 2012-2019



S1. Sustainability

March 2022 | 🖓 DublinAirport

Evolving Policy Landscape

Recap - CIP 2020+ Sustainability Targets

In 2019, post development of our Capital Investment Plan, the government set an ambitious target of a 30% reduction in emissions by 2030.

CIP 2020+ Review (2022) Sustainability Targets

Climate Action Plan 2021 commits Ireland to a legally binding target of net-zero greenhouse gas emissions no later than 2050, and a reduction of 51% by 2030.

Climate Action and Low Carbon Development (Amendment) Bill 2020 requires Dublin Airport to improve the energy efficiency of buildings.

Clean Vehicle Directive requires us to electrify the fleet of Dublin Airport and our suppliers.

Net Zero by

Dublin Airport is required by law to achieve net zero carbon emissions by 2050



Impact of new sustainability legislation ٠



Active heating and cooling Alternative means of heating & cooling buildings



Building Efficiency Enhancing building envelopes improving airtightness and reducing energy losses

Sustainable Aviation Fuels Infrastructure to enable adoption by airlines & cargo operators

Decarbonise Ground Operations Chargers to enable transition to electric ramp equipment



Sustainable Surface Access Mobility improvements to promote use of public transport



ذك

Public EV adoption Infrastructure for public, hire car and taxi transition to electric vehicles

Renewable Energy Expansion of infrastructure to generate electricity from renewable energy

More sustainable materials Lower carbon embodied construction materials

daa€≣





Surface Water Environmental Compliance

Scope overview



Scope overview

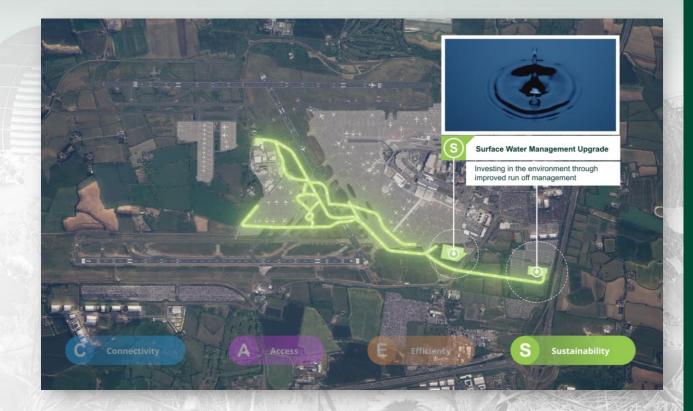
Storage and treatment facilities for pollution runoff, especially de-icing contaminants.

Funding request for phase 1 of 3 is included within this CIP period.



Business Case

Required to be compliant with Fingal County Council requirements



Surface Water Compliance



Scope overview



Scope overview

Charging infrastructure for the benefit of all airport users and passengers



Business Case

- Required for Dublin Airport to achieve sustainability targets
- Key enabler for airport users to reduce carbon



ectric Bus harging astructure Pantograph and plug-in chargers for landside & airside electric bus fleet

side Vehicle SSE Charging Hubs Consolidated charging locations for GSE and other airside electric vehicles

> g Hub location with rapid chargers for use by passengers and staff personal vehicles

Airport Charging

March 2022 | DublinAirport

Alternative Fuels

Scope overview



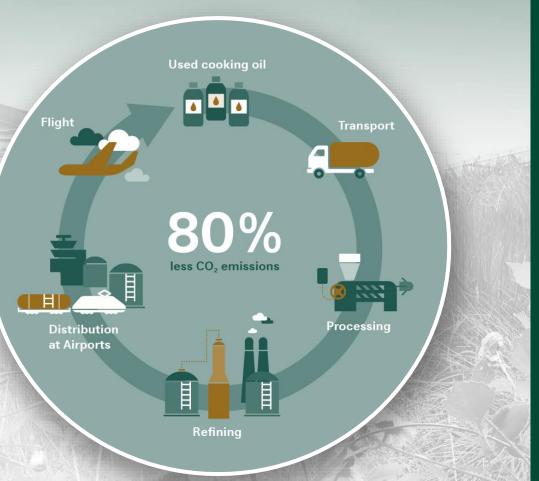
Scope overview

- Feasibility and research
- Potential future infrastructure to enable Sustainable Aviation Fuel (SAF) at Dublin Airport.



Business Case

Central to enabling our partner airlines in reaching their sustainability targets.



Alternative Fuels

66

Scope overview



Scope overview

- Replacement of end of life heavy and light fleet vehicles with more fuel efficient variants or EVs where appropriate
- Additional light and heavy fleet vehicles for managing new assets and procedures



Business Case

- Required to be compliant with Clean Vehicle Directive and Clean Air Policy
- Contributes to carbon reduction required to achieve targets in the Climate Action Plan



Light Fleet will transition to 100% Electric Vehicles



Planned replacement of heavy fleet vehicles will utilise more efficient fossil fuel and in some cases electric vehicles Sustainable Fleet

March 2022 | **Dublin**Airport

daa€≣



Mobility Improvements

Scope overview

	I
	-
	-
	-

Scope overview

- Quality, attractive and safe bus infrastructure
- Upgraded campus walking and cycling facilities
- Encourage sustainable transport choices by passengers and staff



Business Case

- Decongestion of terminal kerbs and road
 network
- Contributes to carbon reduction required to achieve targets in the Climate Action Plan



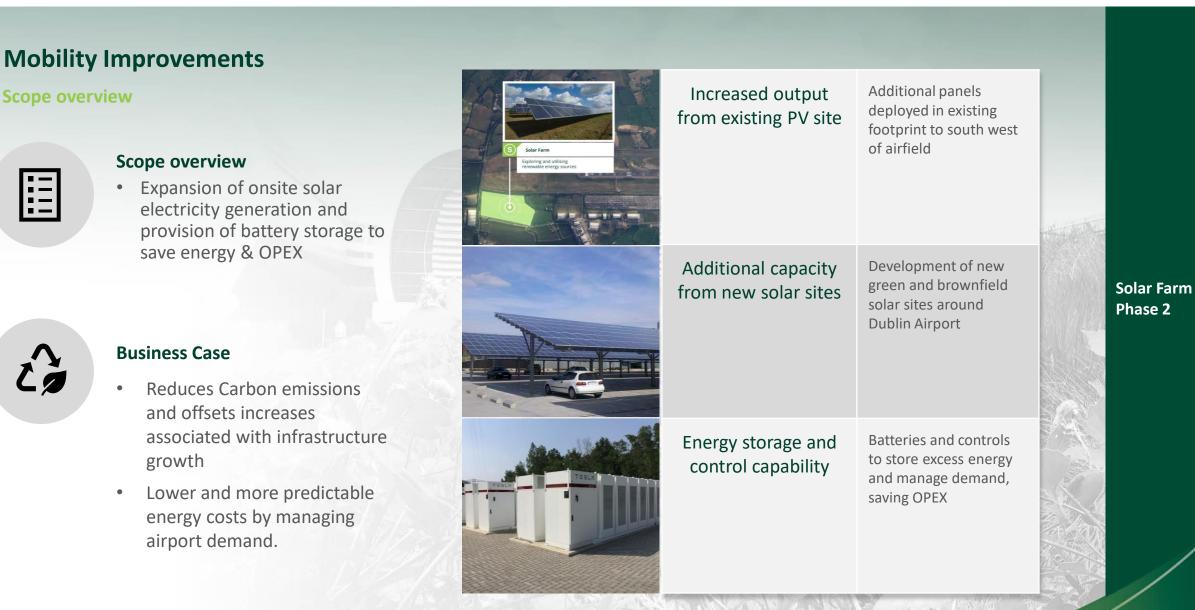
BUS CONNECTS

Mobility Improvements











FEGP Phase 3

Scope overview



Scope overview

Deployment of Fixed Electrical Ground Power (FEGP) to remote stand locations.



Business Case

- FEGP is central to enabling our partner airlines, cargo operators and ground handlers in reaching their sustainability targets.
- Improves air quality and reduces airfield noise.





DublinAirport



70



Anaerobic Digester

Scope overview



Scope overview

Anaerobic digestor and process plant to convert airport waste into biomethane for heating buildings.



Business Case

Reduction in fossil fuel use, carbon & waste



Compostable waste from passenger facilities

Grass cuttings

from Campus

and Airfield

Waste we currently pay to remove from site will be used in the digestor

Grass silage will

feedstock for the

be the main

digestor

Anaerobic Digester





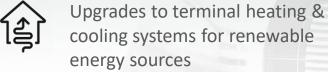
T2 Upgrade

Scope overview



i,

Scope overview





Upgrade of the building fabric to improve energy efficiency

Business Case

- This project provides a large portion of the required 51% carbon reduction by 2030
- Significant reduction in fossil fuel use



T2 Upgrade





S1. Sustainability Projects



Terminal 1 & Campus Sustainability Feasibility

Scope overview

Scope overview

• Campus wide energy & fossil fuel usage

Monitoring

-∕∕~-

Surveys

Å

Modelling

Cost / Benefit

Concept

Optioneering

☞

- Upgrade or replacement of Terminal 1
- Outputs will inform future planning and development of subsequent CIPs.

is .

Business Case

- Net-zero carbon emissions by 2050 cannot be achieved without this project
- Near elimination of fossil fuels for airport heating

T1 & Campus Sustainability Feasibility

daa€≣

S1. Sustainability Projects



Proposed Regulatory Treatment

Major Sustainability Projects are proposed to be Stagegate

Dublin Airport are seeking agreement to treat the major sustainability projects as a combined budget for the purposes of the redetermination.

Individual projects are proposed to be Stagegate.

This is due to the uncertainties that exist due to

- New Government Requirements
- Current Level of Design
- Emerging Technologies
- CIP Review Timeline

A smaller flexible allocation of €33m is proposed for sustainable fleet & mobility improvements.





Commercial Projects

S2. Commercial Projects – Carpark

Carparks

Car Park Challenges

- Strong demand for Car parking product at Dublin Airport
- Other modes of transport are capitalising on the growing demand (taxi & drop off)
- We need to invest in capacity (ST and LT) and continue the business growth
- Obtaining planning permission for new car parks





S2. Commercial Projects – Carparks

Proposed Car Parks Projects (€51.8 m)

CIP.20.04.001: Car Parks Management Systems (€3.9m)

CIP.20.04.005: Long Term Car Park Capacity (€13.1m)

CIP.20.04.007: T2 MSCP (€22.4m)

CIP.20.04.009: Staff Car Park (€7.2m)

CIP 20.09.010: Drop off / Pick Up (€5.2m)

Deferred – Expansion to the Terminal 1 Multi-Storey Carpark has been deferred to the next CIP period beyond 2026, given its possible dependencies on the Metro Station and terminal connection strategy, which has not yet been finalised.



Carparks



S2. Commercial Projects – Drop Off / Pick Up

CIP 20.09.010: Drop off / Pick Up (€5.2m) – New Project

Project Justification:

- Increase Road Capacity The campus roads are at capacity at peak times and will not suffice at 40mppa, if customer behaviour and usage remain the same.
- Reducing Congestion The drop off / pick up project will reduce kerbside congestion and manage capacity by reducing traffic and public vehicles accessing the 'horseshoe' and ensure the scarce resources of surface access is managed in as efficient a way as possible.
- **Revenue Opportunity** will deliver a positive business case with new revenue opportunity with potential to deliver between €2m and €4m per annum.
- Shift in Modal Spilt The project aims to reduce car journeys to and from the airport and to encourage a greater use of public transport. This is a first step towards more sustainable mobility at Dublin Airport, and aligns with our sustainability ambitions.



March 2022





S2. Commercial Projects – Drop Off / Pick Up

CIP 20.09.010: Drop off / Pick Up (€5.2m)

Project Summary

- The drop off / pick up project will deliver the physical infrastructure together with the technology solution to enable a paid access to the kerbside at both Terminal 1 and Terminal 2.
- A dedicated free drop off / pick up zone will be created in the Red Car Park with a shuttle access to and from the terminals.

Financial Business Case: NPV €7.3m IRR 23% EBIDTA Impact €1.5m

Car Parks

March 2022



CIP.20.04.018: Fast Track Product Improvement (€6.8m)

Project approved as part of the CIP determination in 2020, no change in project scope with costs updated to reflect inflation

- Fast Track Arrivals
- Relocation of T1 FastTrack Facility

New projects for inclusion in CIP determination 2022

 T1 & T2 Fast Track Stop Gap Refurbishment & Relocation of T1 Staff Screening

Financial Business Case: NPV €1.6m, IRR 14%, EBITDA Impact €0.6m p.a



March 2022



S2. Commercial Projects – Lounges

CIP.20.04.017: Lounges (€16.8m)

Project approved as part of the CIP determination in 2020, no change in project scope with costs updated to reflect inflation

- Airline Lounge Upgrades & Refurbishment (T2 Lounge, 51st & Green & East Lounge)
- Increase Lounge Capacity T1 Lounge Relocation

Project approved as part of the CIP determination in 2020, scope updated to reflect build programmes and changing customer demand

Increase Lounge Capacity (T2 & East Lounge Mezz level)

Projects deferred to next CIP period 2026 or beyond

 Pier 1 Lounge / Module 1 & CPB Lounge will be completed to shell and core with commercial fit out deferred

Financial Business Case: NPV €5.3m, IRR 19%, EBITDA Impact €0.5m p.a.



March 2022



Lounges

S2. Commercial Projects – Platinum Services

CIP.20.04.016: Platinum Services (€7.1m)

Projects approved as part of the CIP determination in 2020, no change in project scope with costs updated to reflect inflation

 Platinum General Refurbishment & Ground Floor Reconfiguration

Project approved as part of CIP determination in 2020, deferred to next CIP period

• Communal GA porch / suite facility

New projects for inclusion in CIP determination 2022

- Platinum First Floor Expansion
- Platinum Carpark Management

Financial Business Case: NPV €6.2m, IRR 16%, EBITDA Impact €0.6m p.a





daa€≣

S2. Commercial Projects – Car Hire Redevelopment

CIP.20.04.002:

Car Rental Development (€33m)

Project Justification:

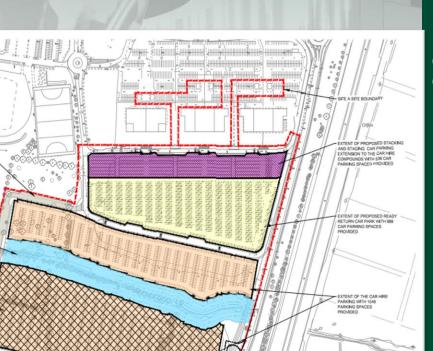
- Largest commercial concession revenue stream
- Future car rental growth is dependent on this investment
- Operators have deemed this project vital to enable their business to grow at Dublin Airport.
- Without investment, car rental operators will have to invest in supplementary facilities making offsite car rental a greater risk
- EV infrastructure is captured as part of the Campus Sustainability project

Project Summary:

- Phase 1: Additional Spaces approx. 4000
- Phase 2: Refurbishment/repairs to existing buildings.
 Expansion to the maintenance/wash bays

Financial Business Case:

• NPV €32m, IRR 10%, EBITDA Impact €3.4m p.a.



CES PROVIDED TO B

Commercial Concessions





S2. Commercial Projects – Food and Beverage

March 2022 | DublinAirport

CIP.20.04.003:

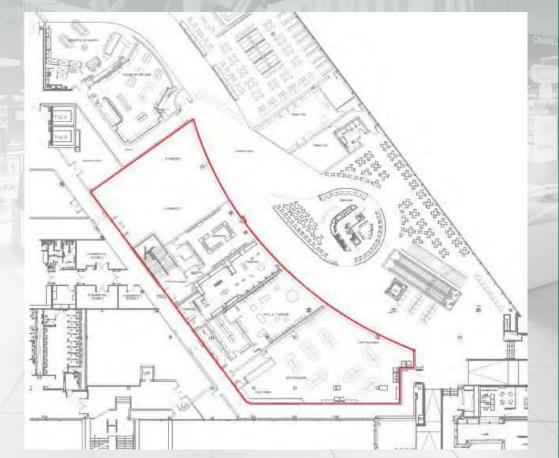
New Food & Beverage Kitchen T1 IDL (€3.4m)

Project Justification:

- T1 IDL is under catered for F&B space
- Allows us to add depth to offer and drive pax experience & ATV

Project Summary:

- Development of a new flagship F&B unit at T1x
- 750 sqm (currently 500sqm of retail space and 250sqm pax seating space)
- Includes the development of a large production kitchen space to produce fresh food
- Developed to shell & core, with fit out by concessionaire (F&B tender to commence Q3 2022)



Financial Business Case:

• NPV €5.6m, IRR 15.8%, EBITDA Impact €0.3m p.a.

daa€≣

Food &

Beverage

S2. Commercial Projects – Food and Beverage

CIP.20.04.023: New F&B Kitchen Facilities in CBP (€4.4m)

Project Justification:

- F&B space is constrained, with no production kitchen facilities post CBP
- Penetration in decline over summer months due to capacity constraints
- Limited opportunity for ATV growth, due to limited offering

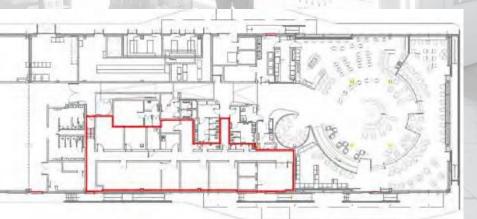
Project Summary:

- Development of new F&B space adjacent to 51st & Green, including new kitchen facilities.
- This space is currently underutilised ramp accommodation.
- Developed to shell & core, with fit out by concessionaire.

Financial Business Case:

• NPV €11.1m, IRR 20%, EBITDA Impact €0.4m p.a.





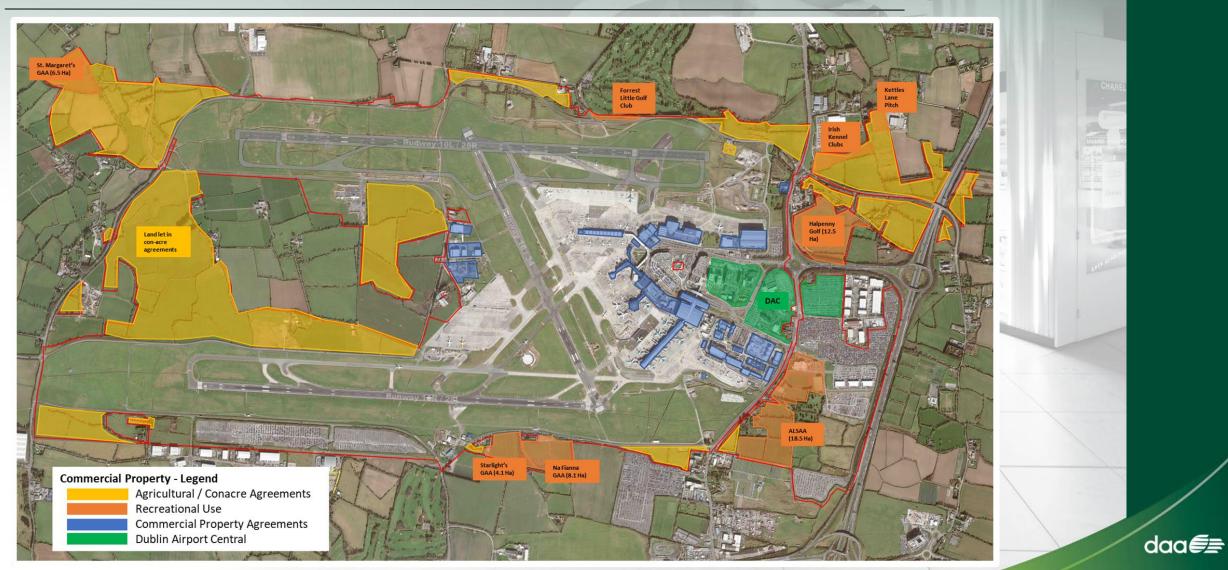
Food & Beverage





S2. Commercial Projects – Property

Overview



DublinAirport

March 2022 |

S2. Commercial Projects – Property

CIP.20.04.025 & 034:

Commercial Property Refurbishment (€15.95m)

Project Justification:

- Capex required to maintain revenues and tenant property specifications
- Most accommodation is circa 50 years old and requires refurbishment to bring it to a fit for purpose standard expected for existing and potential new commercial occupants.
- Investment typically includes fitting out of offices, furniture, mechanical and electrical services, life safety systems and IT.
- Properties include office, stores, cargo and hangar accommodation.
- These projects are typically undertaken at short notice when commercial terms are agreed with the occupier.
- Similar refurbishments which were carried out in the previous CIP period included:
 - Skybridge House, Cargo 3 & 4 and a number of offices and stores within the terminal
- Examples of proposed refurbishments in this current CIP period would include:
 - The White House, Collinstown House, OCTB and office/store accommodation in the terminals

Financial Business Case:

• NPV €10.1m, IRR 13% and EBITDA Impact +€1.3m p.a (OCTB only)



March 2022

Property



S2. Commercial Projects – Media Sales & Brand Partnerships

Proposed Media Sales Projects (€8.33m)

CIP.20.04.004: Digital Advertising Infrastructure

Project Justification:

- This expansion of large digital advertising infrastructure will deliver increased revenue growth
- Together with the replacement of digital AerPod network, these new formats will provide Dublin Airport with the single largest digital advertising footprint in the Irish market.
- These new formats will deliver positive passenger experiences
- This expansion will elevate Dublin Airport to best-in-class in digital airport advertising

Project Summary:

- x2 new large LED key 'statement' formats in T1
- x2 new medium digital formats in T1 & T2
- Replace 3 existing key advertising static sites to digital LED formats
- Replacement of existing digital AerPods that are out of warranty and end of life with new energy efficient AerPods.

Financial Business Case:

NPV €0.4m, IRR 12%, EBITDA Impact €0.7m p.a.



Media Sales

& Brand







AerPod Replacement – T1 & T2

March 2022 | 🚺 🐼 DublinAirport



Strategic Considerations

Simon McGreevy Head of Capital Development

S2. Strategic Considerations - Planning for the Future



Planning for the Future

Constrained Development

OPTION 1: RETAIN RWY 16-34 – East Campus Development Area



OPTION 2: DECOMMISSION RWY 16-34 – East Campus Development Area



BENEFIT OF DECOMMISSIONING RUNWAY 16-34

Additional East Campus Development Area: 380,000m²



S2. Strategic Considerations - Long Term Development Options

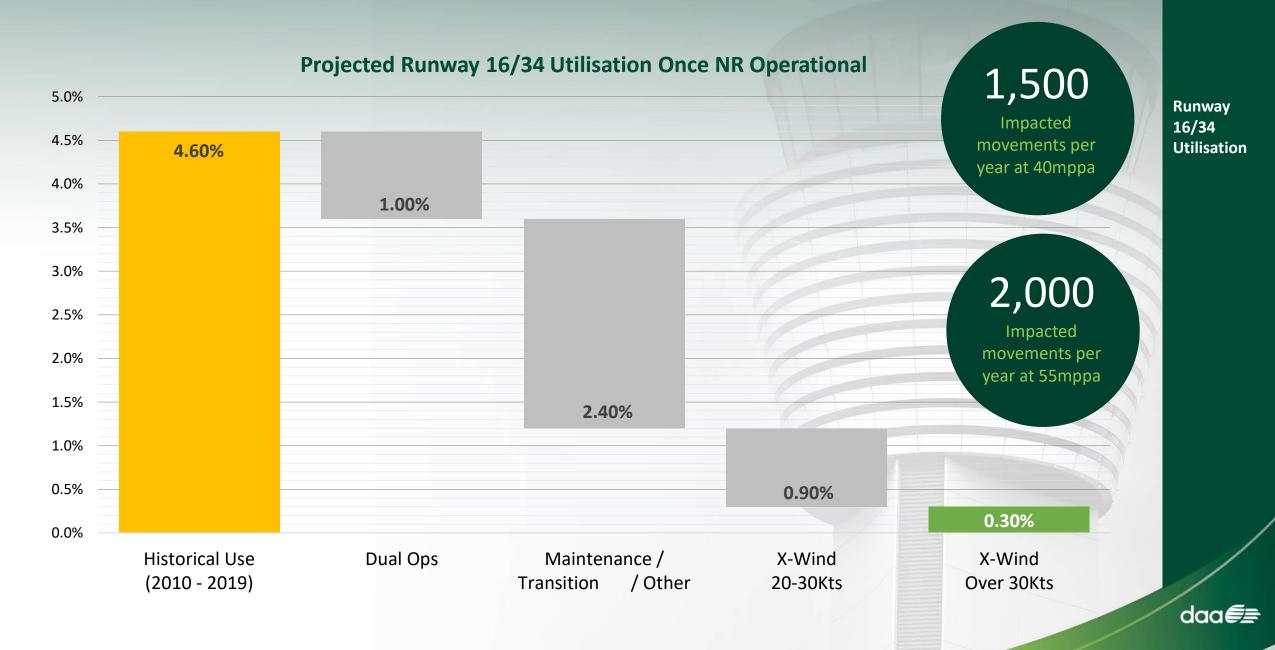






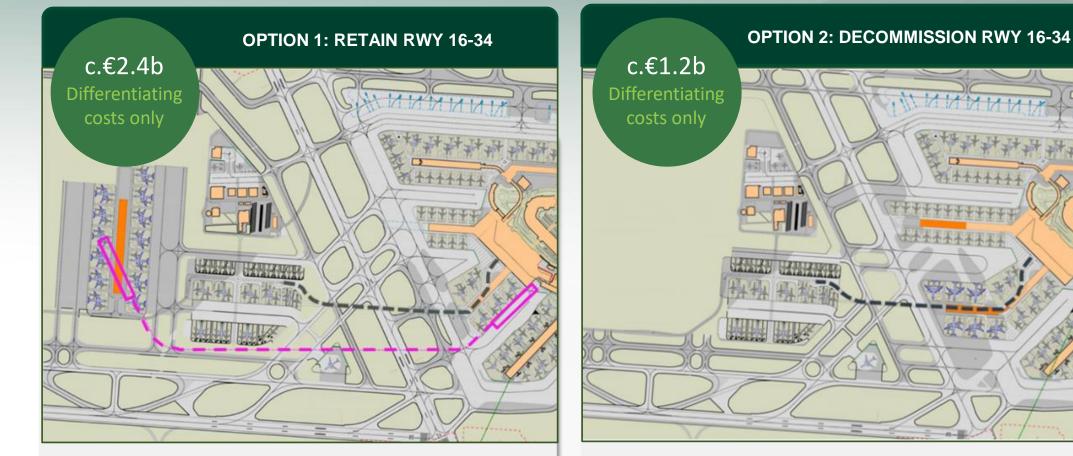
S2. Strategic Considerations - Runway 16/34 Utilisation





S2. Strategic Considerations - Long Term Development Options





Runway 16-34 removed

Pier 2 & 3 replaced & extended additional 26 NBE stands

Pier 2 optimised short haul

Pier 3 optimised long haul and hub

Long Term Development Options

daa€≣

Runway 16-34 retained

Pier 2 & 3 replaced (no stand gain)

Western satellite pier additional 26 NBE stands

Automated People Mover connectivity



Cost Summary

Simon McGreevy Head of Capital Development

2018/19 CIP Proposition



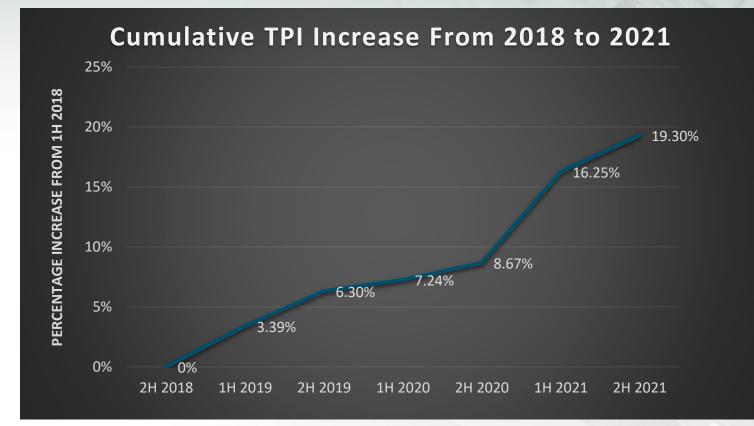
Draft Investment Plan: Oct 2018

While the Commission has yet to set targets for the various building blocks in the forthcoming Determination due in 2019, we are of the view that it is reasonable to assume that we can deliver the next CIP without a material increase in the price cap. In other words, it is possible to deliver the required infrastructure, including those projects currently being delivered (e.g. PACE and North Runway), while keeping the average price cap relatively flat.

Dublin Airport believes that this required level of investment can be accommodated with the price cap from 2020 remaining broadly in line with existing pricing **(€9.57 in 2018).** To secure appropriate funding and ensure continued sustainable financial viability over what will be a significant period of investment, we are required to hold prices relatively flat.

S1. Capital Progress - Inflation

Construction Inflation since CIP2020+



19.3%

March 2022

Increase in tender prices since CIP2020+ was estimated

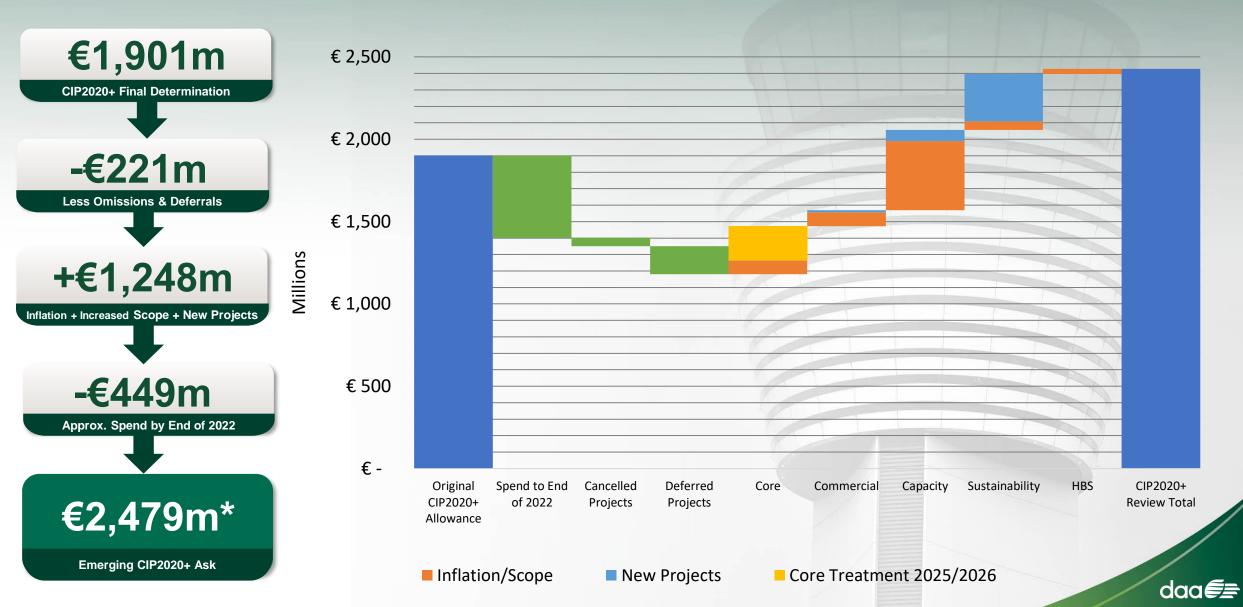


96



S2. Cost Summary – Cost Projection

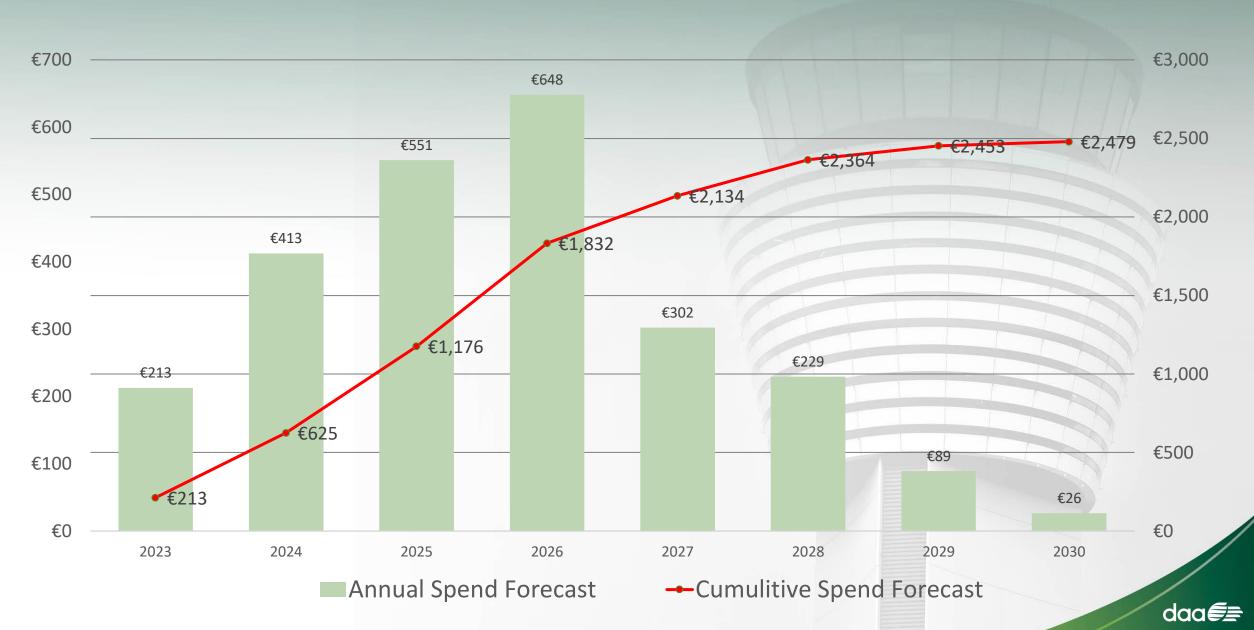




* figures are issued for consultation and are subject to refinement before final submission

S2. Cost Summary – Estimated Spend Profile





* figures are issued for consultation and are subject to refinement before final submission

Static Price Cap Model

Building Block	Base	Capex +€100m	
Opening Asset Base	€1,500,000,000	€1,500,000,000	2019
			Determination
Total Capex Additions	€400,000,000	€500,000,000	
Depreciation	€100,000,000	€100,000,000	
			2023
Close RAB	€1,800,000,000	€1,900,000,000	
			€422m
Average RAB	€1,650,000,000	€1,700,000,000	
			2023
Return of Capital	€100,000,000	€100,000,000	
WACC	5.0%	5.0%	Draft Regulatory
Return on Capital	€82,500,000	€85,000,000	Submission
Capital Remuneration	€182,500,000	€185,000,000	2023
add Operating Costs	€300,000,000	€300,000,000	
less Commercial Revenues	€250,000,000	€250,000,000	€550m
Aero Revenue Requirement	€232,500,000	€235,000,000	
Traffic Forecast	25,000,000	25,000,000	
Base Price Cap	€9.30	€9.40	

Emerging Regulatory Proposition 2023 - 2026



C DublinAirport



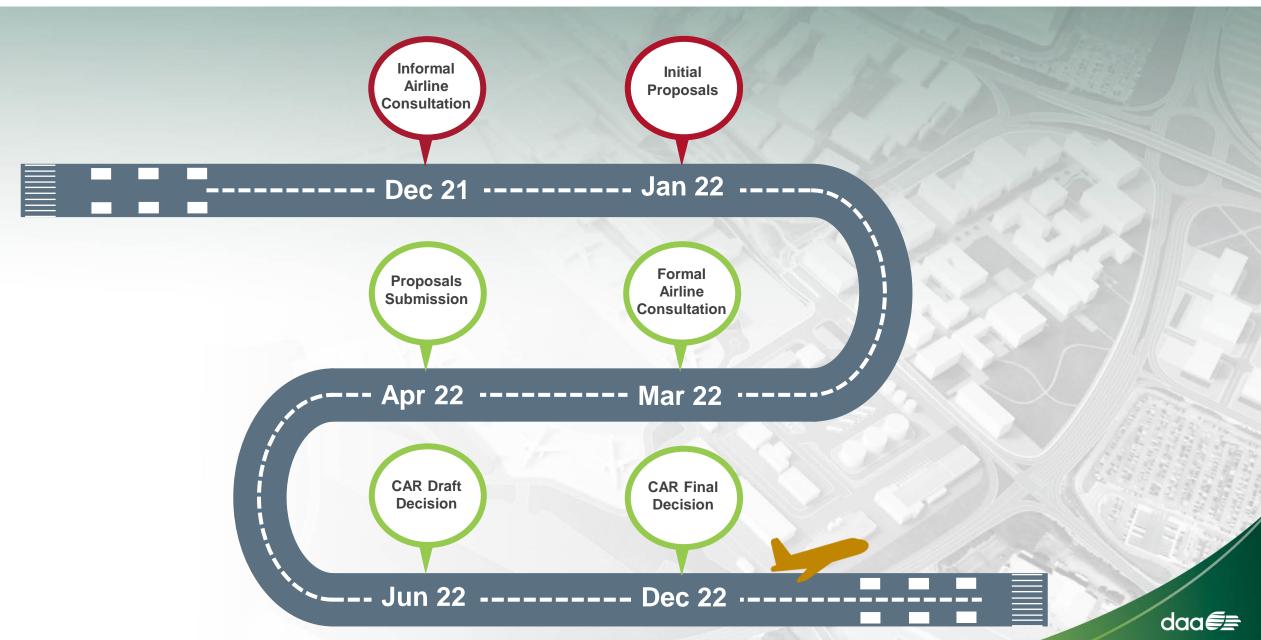
Response to Issues Paper; March 2022

- The Commission must now acknowledge that the price path for Dublin Airport for the remainder of the decade is significantly higher than the trajectory set in the 2019 Determination
- Our current draft assessment of each building block input would indicate a higher average base price cap trajectory for the period 2023 2026 than the regulatory proposition of €9.65 in 2019
- We refer back to 2014 when passenger traffic was 21.7m at Dublin Airport and the Commission imposed an annual price cap of €10.68 while similarly in 2015 when passenger volumes reached 25m at Dublin Airport the Commission determined a price cap of €10.26. This is despite the fact that the capital investment levels in both these years were substantially less than the current requirement. The higher price caps over this period was driven by a higher WACC allowance of 7% over that determination period

N.B. Final regulatory proposition subject to daa Board Approval and completion of five year strategic plan, external assessments on WACC and financeability studies

S1. Introduction

March 2022 | **Oublin**Airport





Thank You & Questions