

Statutory Request for Information to Aer Rianta of 15 March 2001

1. General

- 1.1 Copy of presentations including slides of the Aer Rianta speakers at the 6th March meeting.
- 1.2 Applications submitted in each of the last 5 years by the IAA in connection with the licensing of Aer Rianta airports, as well as copies of those licences together with copies of any correspondence to or from the Irish Aviation Authority, or its predecessor in relation to matters connected with those licences.
- 1.3 Current Master Plan for each airport and any updates or modifications. The version of the plan as existed on 31 December for each of the years from 1996-2000 should also be provided.
- 1.4 List of airport assets showing depreciated value.

2. Performance Measurement

- 2.1 Any benchmarking analyses (external or internal) comparing Aer Rianta with other bodies, including assumptions and results, which have been performed by or on behalf of Aer Rianta from 1996 to 2000.
- 2.2 Any performance measures used by Aer Rianta, by division and by function/activity, which have been adopted or utilised by it from 1996-2000.
- 2.3 Balanced scorecard measurement approach referenced in 6th March presentation and supporting documentation.
- 2.4 Any customer satisfaction surveys or reports completed or commenced in the years from 1996-2000, including ISO 9002 submission.
- 2.5 Internal Management Reports, including:
 - sample of the weekly or monthly management reports prepared per management division/function at the three airports for each quarter in past year.
 - list of types management information system performance reports available to Aer Rianta.
- 2.6 Managerial material in respect of the Aer Rianta Change Management Initiative, including launch documents, plans and processes, monitoring of results.

3. Operational Statistics

- 3.1 Detailed analysis of passenger statistics
 - passenger type, i.e, business, tourist
 - number of passengers enplaned and deplaned by day of week and hour of day
 - number of passengers travelling scheduled v. charter by day of week and hour of day
- 3.2 Detailed analysis of cargo statistics
 - volumes moved per cargo operator by day of week and hour of day
 - type of cargo moved, i.e., 'belly' of aircraft vs. dedicated freight

4. External Reviews

- 4.1 Consultants' or other external reviews of the Master Plan which have been carried out for or on behalf of Aer Rianta or any Government Departments for the years from 1996-2000. This would include, for example assessments of the Aer Rianta capex programme, including reports from Indecon, DKM, and WS Atkins as well as any Department of Finance, or Department of Public Enterprise, reviews of Aer Rianta capex for the period from 1995-2000.
- 4.2 The Reports by Scott Wilson Kirkpatrick, PB Aviation and Atkins McCarthy, referred to at the meeting of 6 March 2001.

5. Financial Data

5.1 Detailed Future Forecast Financial Plan including expenditures (opex and capex) by cost centre, and revenues by source and by use

5.2 Specific details regarding fuel operations at the three airports, including gross operating margin and flowage fees charged.

5.3 All documentation, including financial documentation, in connection with the Aer Rianta eurobond issue and other financing schemes. This includes all regulatory filings connected therewith, any prospectus or offer document, as well as copies of presentations made on roadshows, etc. to potential or actual bondholders.