



July 31st, 2014

Mr. John Spicer,
Acting Commissioner
Commission for Aviation Regulation
3rd Floor,
Alexandra House,
Earlsfort Terrace
Dublin 2
Ireland

SUBJECT: WestJet Response to Airports Charges Draft Decision

Dear Mr. Spicer,

WestJet is proud to be Canada's most-preferred airline, powered by an award-winning culture of care and recognized as one of the country's top employers. We offer scheduled service to more than 85 destinations in North America, Central America, the Caribbean and Europe. Through our regional airline, WestJet Encore, and with partnerships with airlines representing every major region of the world, we offer our guests more than 120 destinations in more than 20 countries.

On July 7th, WestJet announced that it was in the advanced stages of sourcing aircraft for its entry into wide-body service. A natural, next-step evolution for the airline, WestJet has recently selected four Boeing 767-300ERW series aircraft which will initially operate on routes between Alberta, Canada, and Hawaii, USA, during the winter season beginning in late 2015. WestJet expects to expand its operation into overseas markets starting in the summer of 2016.

WestJet is committed to providing this service to our guests safely and on time. WestJet is also dedicated to liberating our guests from the high cost of air travel. Every euro or dollar spent by our guests on air travel is a euro or dollar that can be spent elsewhere.

As such, WestJet would support reasonably priced initiatives that will lead to a maintenance and hopefully an improvement of both safety and on time performance. These initiatives would include upgrading any baggage service that is poorly performing or any regulatory-required scanning equipment.

Yours truly,

A handwritten signature in black ink, appearing to read "AKay". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Andrew Kay
Director, International Operations
WestJet Airlines